# FORM 4

# UNITED STATES SECURITIES AND EXCHANGE COMMISSION

Washington, D	.C. 20549
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Check this box if no longer subject to Section 16. Form 4 or Form 5 obligations may continue. See Instruction 1(b)

# STATEMENT OF CHANGES IN BENEFICIAL OWNERSHIP

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Filed pursuant to Section 16(a) of the Securities Exchange Act of 1934 or Section 30(h) of the Investment Company Act of 1940

Name and Address of Reporting Person*     Gilpin Eric						2. Issuer Name and Ticker or Trading Symbol Upwork Inc. [ UPWK ]								5. Relationship of Reporting Person(s) to Issuer (Check all applicable)  Director 10% Owner  Officer (give title Other (specify					
(Last) (First) (Middle) C/O UPWORK INC. 2625 AUGUSTINE DRIVE, SUITE 601							020				th/Day/Year)		Senior VP, Sales						
(Street) SANTA CLARA CA 95054					_   4. I	4. If Amendment, Date of Original Filed (Month/Day/Year)									ividual or Joint/Group Filing (Check Applicab Form filed by One Reporting Person Form filed by More than One Reporting Person				۱
(City)	(5	State)	(Zip)																
	Table I - Non-Derivative Securities Acquired, Disposed of, or Beneficially Owned																		
1. Title of Security (Instr. 3)			2. Transac Date (Month/Da		Exec if any	2A. Deemed Execution Date, if any (Month/Day/Year)		3. Transaction Code (Instr. 8)					5)	Securiti Benefici	i. Amount of Securities Beneficially Dwned Following		r Indirect str. 4)	7. Nature of Indirect Beneficial Ownership (Instr. 4)	
									Code	v	Amount	(A) or (D)	Price		Transac (Instr. 3	action(s) . 3 and 4)			
Common	Stock			11/06/2020				M		40,000	A	\$3.23		42,606			D		
Common Stock			11/06/2020				M		50,000	A	\$4.	\$4.04		92,606		D			
Common Stock			11/06/2020				S <sup>(1)</sup>		14,924	D	\$27.7	\$27.7941 <sup>(2)</sup>		77,682		D			
Common Stock			11/06/2020				S <sup>(1)</sup>		64,853	D	\$28.5	\$28.5352 <sup>(3)</sup>		2,829		D			
Common Stock			11/06/2020				S <sup>(1)</sup>		10,223	D	\$29.2	29.2602 <sup>(4)</sup>		2,606		D			
Common Stock 11a				11/10/2	.1/10/2020				M		10,000	A	\$3.	\$3.23		2,606		D	
Common Stock 11				11/10/2	11/10/2020				S <sup>(1)</sup>		1,000	D	\$25.9	\$25.975 <sup>(5)</sup>		11,606		D	
Common Stock 11/10/20					2020	20		S <sup>(1)</sup>		8,500	D	\$27.2614 <sup>(6)</sup>		3,106			D		
Common Stock 11/10/20				2020	20		S <sup>(1)</sup>		500	D	\$27.912(7)		2,606			D			
		-	Table I								sposed of, , converti				wned				
1. Title of Derivative Security (Instr. 3)	Title of 2. 3. Transaction pate Execution or Exercise (Month/Day/Year)		emed 4. fon Date, Transa Code (I		5. Number of		6. Date Exerc Expiration Da (Month/Day/)		rcisable and 7. Title and Amo		and Amo rities ing ve Secur	ount 8. Price of Derivative Security		9. Number derivative Securities Beneficial Owned Following Reported Transactio (Instr. 4)	e Owners s Form: ally Direct (I or Indire g (I) (Instr		Beneficial Ownership ct (Instr. 4)		
					Code	v	(A)	(D)	Date Exerc	isable	Expiration Date	Title	Amor or Numl of Share	ber					
Employee Stock Option (right to buy)	\$3.23	11/06/2020			M			40,000	(	8)	04/19/2026	Commo Stock	<sup>n</sup> 40,0	00	\$0.00	180,00	0	D	
Employee Stock Option (right to buy)	\$4.04	11/06/2020			М			50,000	(	9)	02/05/2028	Commo Stock	<sup>n</sup> 50,0	000	\$0.00	50,000	)	D	
Employee Stock Option (right to buy)	\$3.23	11/10/2020			М			10,000	(	8)	04/19/2026	Commo Stock	n 10,0	000	\$0.00	170,000	0	D	

- $1. \ This \ transaction \ was \ effected \ pursuant \ to \ a \ Rule \ 10b5-1 \ trading \ plan \ previously \ adopted \ by \ the \ Reporting \ Person.$
- 2. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$27.17 to \$28.15 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon written request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 3. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$28.19 to \$29.18 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon written request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 4. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$29.40 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon written request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 5. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$25.50 to \$26.37 per share, inclusive. The Reporting Person undertakes to ... The reported place in Commin 4 is a weighted average price. These snares were sold in multiple transactions at prices ranging from \$25.50 to \$26.37 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon written request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 6. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$26.60 to \$27.54 per share, inclusive. The Reporting Person undertakes to

provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon written request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.

- 7. The reported price in Column 4 is a weighted average price. These shares were sold in multiple transactions at prices ranging from \$27.61 to \$28.34 per share, inclusive. The Reporting Person undertakes to provide to the Issuer, any security holder of the Issuer, or the staff of the Securities and Exchange Commission, upon written request, full information regarding the number of shares sold at each separate price within the range set forth in this footnote.
- 8. The stock option vested with respect to 1/5th of the total shares on April 20, 2017, and then 1/60th of the total shares vest monthly thereafter, subject to the continuing employment of the Reporting Person on each vesting date.
- 9. The stock option vested with respect to 1/60th of the total shares on March 6, 2018, and then 1/60th of the total shares vest monthly thereafter, subject to the continuing employment of the Reporting Person on each vesting date.

### Remarks:

/s/ Jacob McQuown, Attorneyin-Fact

\*\* Signature of Reporting Person Date

Reminder: Report on a separate line for each class of securities beneficially owned directly or indirectly.

- \* If the form is filed by more than one reporting person, see Instruction 4 (b)(v).
- \*\* Intentional misstatements or omissions of facts constitute Federal Criminal Violations See 18 U.S.C. 1001 and 15 U.S.C. 78ff(a).

Note: File three copies of this Form, one of which must be manually signed. If space is insufficient, see Instruction 6 for procedure.

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